



# 2022 ASSESSMENT OF VALUE REPORT

JUPITER UNIT TRUSTS AND OPEN-ENDED INVESTMENT COMPANY (OEIC) FUNDS

Year ending 31 March 2022

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# 1. WHAT IS JUPITER'S VALUE PROPOSITION?



## A MESSAGE FROM OUR CEO, ANDREW FORMICA

When Jupiter published its first annual Assessment of Value report in 2020, the UK was taking its first tentative steps out of its first national lockdown into an unfamiliar world. Two years on, while some sense of relative normality may have returned for many of us, it is clear that the world before Covid-19 is no longer the one in which we live now. Over the past year, the global pandemic has continued to affect the way we live, do business, and interact with society. Unexpectedly high rates of inflation across western economies have forced central banks to increase interest rates, triggering volatility across most global markets which has in turn severely and negatively impacted the performance of investment portfolios. On top of this, the devastating conflict in Ukraine has added to an already uncertain geopolitical backdrop, amplifying the

profound changes taking place in how investors across the country are approaching their finances.

### FOCUS IN A CHANGING WORLD

Against this challenging, and rapidly changing landscape, we have retained a clear focus on our role as responsible stewards of our clients' money. At Jupiter, we continue to stick to what we do best: truly active, long-term, high-conviction asset management. Taking an agile approach to investing, our fund managers adapt to new market environments quickly, while never losing sight of the long-term drivers of performance and the importance of good stewardship.

We believe that our clients are best served by dedicated investment specialists who take a focused approach to investment. Since the company was founded in 1985, investors have looked to us for portfolios with differentiated, actively managed strategies, and this is an approach for which the Jupiter brand is known to this day.

### A COMMITMENT TO SUSTAINABILITY

Remaining true to our core strengths does not mean standing still while the world around us changes. Climate change and a rapidly evolving socio-political backdrop mean that investors are increasingly focused on how the companies in which they invest are positioned for a changing world.



As we continue to navigate our way through the new reality, we remain focused on contributing to a better future for our clients and the planet. We look to invest in well-managed companies with sustainable business models and engage actively with our investee companies across all asset classes with a view to driving positive change and sustainable business practices.

We are committed to playing our part in enabling the transition to net-zero. In 2021 we signed the Net Zero Asset Managers Initiative, committing us to achieving net zero emissions by 2050 across our full range of investments and operations, reflecting the urgent need to limit global warming to 1.5°C or lower, in line with the Paris Agreement.

## DEFINING VALUE FOR OUR CLIENTS

At Jupiter, our clients are our focus and our priority. We exist to help you achieve your long-term investment objectives and to act as responsible stewards of your money. This fundamental purpose is embedded within our culture, and is inherent in our decision making.

We know that our clients' view of the value we provide cannot be measured by any one factor, but instead encompasses a wide range of considerations - from the level of service you receive, to the fees you pay, the investment returns you see and much more besides. As an active, international management firm, our ability to produce superior investment performance after fees will naturally be a key consideration for our clients across the globe. The period under review for this report saw a particularly challenging environment for all investors. The pandemic, inflation and the outbreak of war in Ukraine created a number of distinct challenges for investors, and some profound shifts in market dynamics. This being said, I believe the aggregate long-term track records of our managers demonstrate the

value of active management through different market environments and volatile conditions.

In this Assessment of Value report, we not only examine how each of the funds we provide to our UK clients has delivered against its stated investment objective, but also explain what we seek to deliver for our investors across all of our core activities, and how we measure up against these goals. We welcome this opportunity to share our findings, and hope we can continue to create and deliver value for you.

## OUR COMMITMENT TO OUR CLIENTS

We do not underestimate the trust that you put in us by choosing Jupiter to manage your money.

We hope that our commitment to you has been clear both in the service that we have provided, and also through the long-term investment performance our fund managers continue to deliver.

As you may have seen, I have announced my retirement and will soon be handing over to my successor, Matthew Beesley. Jupiter is a client-led business and I am proud to have worked with such a fantastic and dedicated team during my time as CEO. I am confident that I leave the firm in good hands, and would like to take this opportunity to thank you, our investors, for the trust you continue to show in us and the service we provide.

Once again, we hope this report will help to cement that confidence, and provide transparency around how we view and deliver value at Jupiter.



**Andrew Formica**

Chief Executive Officer

## 2. HOW ARE WE DELIVERING VALUE FOR OUR INVESTORS?



### **A MESSAGE FROM THE CHAIRMAN OF JUPITER UNIT TRUST MANAGERS LIMITED (JUTM) AND JUPITER FUND MANAGERS LIMITED (JFML) – PHIL WAGSTAFF**

As the Boards of JUTM and JFML, we are now in our third year of conducting the Assessment of Value process and producing this report for you, our investors. In this report, it is our job to demonstrate how we deliver value, and also to highlight the areas where we think we can do more to ensure you continue to receive the high level of service and investment performance on which we pride ourselves.

As outlined by Andrew in his opening message, the last three years have seen dramatic upheaval across markets, creating a particularly challenging environment for investors. In the period under review for this report, we saw the initial positive momentum of reopening economies in 2021 derailed by higher inflation

and rising interest rates, with inflationary pressures driven still further by Russia's invasion of Ukraine in February 2022, just prior to the end of our annual reporting period.

Clients investing their money with Jupiter have access to an experienced team of investment managers, with a breadth of expertise and experience across asset classes and different market conditions. Our fund managers have managed money through both regional and global crises, and have an agile approach to investing, understanding the importance of staying nimble amid changing dynamics, while keeping risk management at the heart of their investment philosophy. Nevertheless, they have not remained immune to the impact of ongoing market turbulence.

As Andrew notes, the ability of our funds to deliver superior investment returns after fees is a key consideration for our clients, and it is a factor that we keep front of mind when conducting our assessment. In our third year of conducting this Assessment of Value process, it is important that we continue to raise the bar on the high standards of performance and service we set for ourselves, and that we communicate our findings openly and clearly to our investors. With this in mind, we, as a Board, have further deepened the level of scrutiny applied to this process, challenging ourselves at every step to really understand the investor experience at every level, regardless of the difficult market background we have faced. At times, this has required us to make

some tough decisions on the ultimate rating of some of our funds. While this may not have been comfortable, it is true to our principle of transparency and our commitment to meeting the high expectations our clients rightly have of us. If our products fail to deliver to these standards, we conduct a thorough review and take any necessary action. You will see what this means in practice as you read through this report.

### ENHANCING VALUE FOR OUR CLIENTS

In this report, we highlight those funds that we believe have not delivered consistent value to their investors, and outline the steps we are taking to improve outcomes. In many cases we have already taken remedial action, and in others we have initiated steps which we believe will create positive change for our clients in the near future.

Although our Assessment of Value is undertaken on an annual basis, fund governance and oversight are integral parts of the work of both Boards throughout the year. We have undertaken and completed a number of initiatives to enhance value for our investors across our fund ranges, which have been the result of the ongoing internal review and rigorous governance processes we have in place. They include:

- Changes to fund management teams where we have concluded that a fund can no longer perform in line with our expectations.
- Refinement of investment objectives to recognise the need for greater clarity.
- Reduction of 0.10% in fees for clients invested in our J classes.

- Introduction of a single fixed-rate annual charge to further simplify our fund charges<sup>1</sup>.

### OUR ASSESSMENT OF VALUE GOVERNANCE PROCESS

The Boards of JUTM and JFML are pleased to have undertaken this year's Value Assessment process and we continue to give our full support to the FCA's initiative. As in 2021, following the acquisition of Merian Global Investors, we continue to have two management companies responsible for our UK-domiciled fund ranges, but once again we have conducted our assessment by means of a single, combined process, as both Boards have the same membership.

While we have taken this approach, the Board of JUTM is ultimately responsible for ensuring that this report is accurate and useful for clients invested in the Jupiter unit trust range, and the Board of JFML has the same responsibility to clients invested in the (formerly Merian Global Investors) OEIC fund range.

My fellow Board members are:

- **VERONICA LAZENBY**, Chief Risk Officer
- **PAULA MOORE**, Chief Operating Officer
- **TIM SCHOLEFIELD**, Non-Executive Director
- **JASVEER SINGH**, General Counsel
- **MARK SKINNER**, Non-Executive Director

<sup>1</sup> As both fee reduction and simplification of fees were implemented after the reference date for this report, this assessment was conducted on the basis of the existing fee model that applied at that time.



## INTRODUCING THE BOARDS

**VERONICA LAZENBY**  
Chief Risk Officer



Group's Chief Risk Officer: Veronica Lazenby joined Jupiter in February 2020 and is responsible for managing the Group's risk, compliance and regulatory activities. She is a highly experienced risk practitioner with proven analytical and strategic business management skills. Veronica has a key role in supporting the delivery of Jupiter's overall strategy by providing independent oversight and challenge. She joined Jupiter from BNY Mellon, where she was responsible for risk management across the UK legal entities. Prior to BNY Mellon, she held senior risk management roles at Schroders, Royal Bank of Scotland and Barclays as well as having experience as a management consultant with Accenture.

**PAULA MOORE**  
Chief Operating Officer



Chief Operating Officer: Paula Moore is responsible for the operating activities of the Jupiter Group. Paula qualified as a Chartered Accountant, and has over twenty years' experience in the financial services industry. She joined Jupiter in 1997, and has proven technical, analytical and strategic decision-making skills at senior level. Her earlier career included roles at EY, Apax Partners and PFM Group (a wealth manager).

**TIM SCHOLEFIELD**  
Non-Executive Director



Tim Scholefield was appointed Non-Executive Director on 1 May 2019. Tim has 33 years of experience in the investment management industry, including as Head of Equities at Baring Asset Management until April 2014. He is Chairman of Invesco Bond Income Plus Limited, abrdn UK Smaller Companies Growth Trust Plc, CT UK Capital and Income Investment Trust Plc and director of Allianz Technology Trust Plc.

## JUTM Board of Directors for our Unit Trusts JFML Board of Directors for our OEICs

**JASVEER SINGH**  
General Counsel



General Counsel: Jasveer Singh joined Jupiter in 2016 as General Counsel with responsibility for the Group's legal, regulatory and company secretarial matters. He is also a member of Jupiter's Executive Committee with a key role in supporting the delivery of Jupiter's overall business strategy with extensive board, strategic and governance responsibilities. Jasveer joined Jupiter after 12 years at Man Group plc where he was Group General Counsel, a director of various operating subsidiaries and Chair of the Global Product Development & Control Committee. Prior to Man Group plc, Jasveer practised in the Private Funds Group at Clifford Chance focussing on a broad range of funds, financial services and regulatory work.

**MARK SKINNER**  
Non-Executive Director



Non-Executive Director. Mark Skinner was appointed as an Independent Non-Executive Director on 24 September 2021. Mark has over 35 years' experience in the fund management industry with a strong background in the distribution of investment products and services in the UK and Europe. Mark has held executive positions with New Star, Baring Asset Management and Norwich Union and currently holds a number of Non-Executive and Advisory roles in the financial services industry.

**PHIL WAGSTAFF**  
Chairman of Jupiter Unit  
Trust Managers Limited  
(JUTM) and Jupiter Fund  
Managers Limited (JFML)



Global Head of Distribution: Phil Wagstaff joined Jupiter in 2019 as Global Head of Distribution and a member of the Executive Committee. He has nearly 30 years' experience in the fund management industry, covering all aspects of distribution, including sales, product and marketing. Most recently he was Global Head of Distribution at Janus Henderson and prior to this he held senior distribution roles at Gartmore, New Star and M&G.

## ASSESSMENT OF VALUE REPORT 2022

Our Assessment of Value report is based on data ending 31 March 2022. This report helps to provide our investors with both an understanding of how their funds have performed and the wider value they have delivered. We have produced individual value statements for each of our funds. For those reading this document online, links to these statements can be found in [Section 7](#).

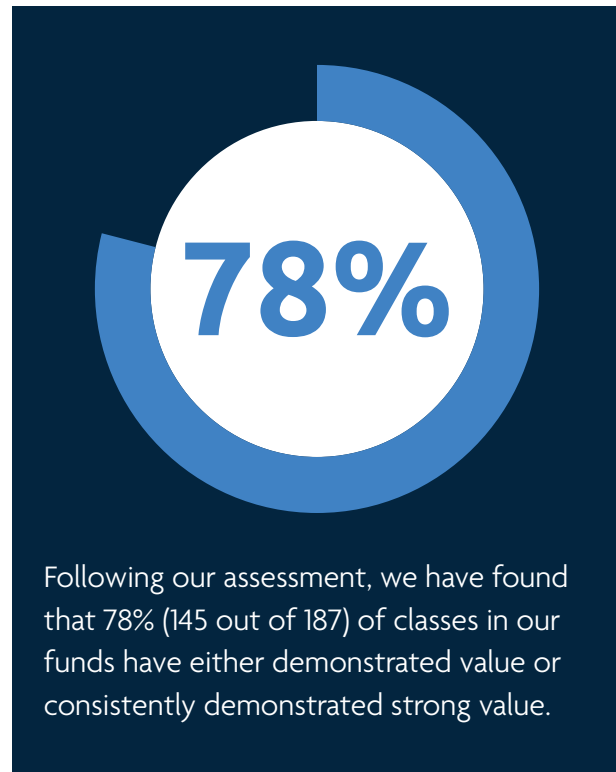
In order to produce this report, we have conducted a rigorous review of each of our funds' classes, assessing each one against the seven criteria provided by the FCA. Details of these criteria can be found in [Section 3](#).

The main analysis behind this report was carried out by senior managers and their teams from across the firm, with a defined methodology that has been subject to ongoing internal and external review and scrutiny.

### WHAT DO YOU THINK ABOUT OUR ASSESSMENT OF VALUE REPORTING?

We want to ensure that these reports are useful to you, and that they cover all the areas you would expect us to consider. As we have over the last two years, we will continue to enhance our reporting of value over time. With this in mind, we would like to invite you to share any feedback you might have about this report. Please feel free to contact us by email at [enquiries@jupiteronline.co.uk](mailto:enquiries@jupiteronline.co.uk)

## REPORT FINDINGS



22% (42 out of 187) of classes have demonstrated value, although not consistently, or have not demonstrated value. Funds with these ratings are under active review; in many cases we have already taken action that we believe will drive improvements in outcomes for investors, and for others we have initiated steps which will be communicated to investors in due course, and reported in future Assessment of Value reports. Further information on these changes can be found throughout this report, and in the detailed individual fund value statements you will find in [Section 7](#).

**PHIL WAGSTAFF**

Chairman of JUTM Board and JFML Board



# 3. WHAT WILL THIS REPORT TELL YOU?

## WHO IS THIS REPORT FOR?

As in previous years, this Assessment of Value report has been put together for everyone who invests in our unit trust or OEIC funds, either directly with Jupiter, or through an intermediary or adviser. In this report, we outline how we have assessed each of the seven criteria set out by the Financial Conduct Authority (FCA) and, where relevant, highlight whether we have made material updates to our methodology since last year. Importantly, we also share the conclusion we have reached for each of our unit trust and OEIC funds as to whether we believe we have provided value for the clients invested in them.

## HOW CAN YOU USE THIS REPORT AND WHAT DOES IT INCLUDE?

Our assessment is based on data as of 31 March 2022. Now in our third year, we are once again assessing value for our investors in line with the same seven criteria set out by the FCA. We look at these at class level – as required – but the analysis on which we rely may also include holistic reviews at a wider Group level, for example when assessing Quality of Service.

We believe value comprises multiple different elements which in total provide a sense of representative value. The seven criteria set out by the FCA are:

**1. FUND PERFORMANCE:** We have analysed investment performance based principally on the returns generated by each fund over

different time periods, after the deduction of fees, against its formal investment objective, policy and, where relevant, benchmark. In addition, we have considered how the economy, markets and competitor funds have performed over the same time periods.

**2. COSTS OF THE AUTHORISED FUND MANAGER (AFM):** We have assessed the costs we have incurred for providing these services to our funds, and how they relate to the fees charged to investors for those services.

**3. ECONOMIES OF SCALE:** We have reviewed whether we are able to achieve savings and benefits resulting from any economies of scale relating to the costs of managing our funds. We have also considered the extent to which any such savings and benefits have been shared with our investors.

**4. COMPARABLE MARKET RATES:** We have benchmarked how our fund fees compare with those of similar funds offered by other fund management firms.

**5. COMPARABLE SERVICES:** We have compared the fees we charge to different client types for similar products and services e.g. where an institutional client mandate may have a similar investment objective and policy to a unit trust or OEIC fund.

**7. CLASSES OF UNITS:** We have reviewed whether it is appropriate for investors in higher charging classes to continue to hold such units where a cheaper class is available.

Our approach to this Assessment of Value report continues to reflect Jupiter's core values and culture. Our process pays close attention to the investment objectives of each individual fund, as well as the overall outcomes we look to deliver for our investors across all our activities.

Further information on our methodology, and a summary of our findings and the conclusions we have drawn against each of the FCA's seven criteria for every fund across our range can be found in [Section 5](#). In [Section 6](#) you will find an overview of how our funds have fared.

Individual fund value statements are set out in [Section 7](#).

In [Section 4](#), we have looked at what more we could do to further enhance value for you this year and have assessed whether the measures that we have put in place since 2020 had a measurable impact on the value we have delivered to you as investors.

If you are unsure which class you are invested in, please:

- Check your latest bi-annual statement or equivalent.
- Contact us in the way you would normally get in touch.
- Consult with your financial adviser.

**If you are an individual investor in our unit trust funds, you can also log on to Jupiter's ['My Account'](#) online service or call our customer services team on 0800 561 4000 between 9:00a.m. and 5:30p.m., Monday to Friday excluding public holidays in England.**

**If you are invested in our OEIC funds, please call our customer services team on 0808 169 9872 between 8:30a.m. and 5:30p.m., Monday to Friday excluding public holidays in England.**

## 4. WHAT ARE WE DOING TO ENHANCE VALUE FOR INVESTORS?

While our Assessment of Value is undertaken on an annual basis, governance and oversight are cornerstones of our work throughout the year. We aim to provide all our investors with a first-class investment service, and are continually looking for ways to enhance our investment offering.

We recognise that each of our clients has their own distinct needs and desired outcomes, and with this in mind, we are continually looking for ways to enhance our investment offering. If our products fail to deliver on the high standards of performance and service we set for ourselves, we take action; where we look to grow our range, our focus is on selectively and strategically adding strength to the strategies we offer you. Rather than looking to provide blanket coverage across all asset classes, we focus only on those areas in which we believe we can deliver real value for our clients.

The period under review saw considerable enhancement across our fund range designed to increase the value delivered to investors. These initiatives have been the result of the ongoing internal review and rigorous governance processes we have in place. Further to these changes, we have also initiated action on other portfolios where we consider it necessary. These actions will be communicated to investors in due course, and reported in future Assessment of Value reports.

During the review period, we made the following updates to our fund range:

- **Appointment of our external manager - Ping An Asset Management** - to the Jupiter China fund in August 2021, recognising the investment team's unique ability to leverage local knowledge and research to deliver on the fund's investment objective for UK-based clients.
- **Changed the focus of three of our multi-asset funds** (listed below) to provide greater flexibility and diversification, moving to a more global investment approach and allowing investment in a broader range of financial instruments -
  - » Jupiter Flexible Macro Fund, formerly known as Jupiter Absolute Return Fund.
  - » Jupiter Multi-Asset Income and Growth, formerly known as Jupiter Distribution and Growth Fund.
  - » Jupiter Multi-Asset Income Fund, formerly known as Jupiter Distribution Fund.
- **Changed the manager of our Global Emerging Markets unit trust**, applying the distinctive 'Quality Growth' investment style of the new management team to the fund with the goal of improving returns.
- **Changed the manager of the Jupiter Asian Fund**, taking the opportunity of the existing manager's departure to transfer the fund to a well-respected manager with a wealth of experience in Asia-specific company analysis.
- **Refreshed the team structure of our Merlin multi-manager team** with the appointment of a Co-head of strategy and ESG Director, while retaining the core continuity and



character of this established, highly respected team.

- **Refined the benchmark of the Jupiter Ecology Fund**, recognising the need for greater clarity in a growing marketplace.

## AN ONGOING REVIEW PROCESS

At Jupiter, we keep our product range, and the services we provide, under constant review to reflect any new opportunity to enhance value for our investors.

For example, and as outlined in our previous Assessment of Value report, in May 2020 we launched new, lower-priced classes for customers who were invested directly in our unit trusts and therefore did not benefit from the services of an adviser or investment platform. We automatically transferred the holdings of those investors – around 49,000 in number – into these new classes, and as a result, the Annual Management Charge (AMC) on their investments decreased by up to 0.30%.

At the same time, we took the opportunity to enhance the customer service experience we provide to those investors. While continuing to offer a full telephone support service, we extended our online offering to include webchat as an alternative method of communication and updated our website to include answers to clients' most frequently asked questions. Document upload is now also available via our secure portal to enable investors to send documents to us digitally. To help keep investors well informed about the wider macro-economic backdrop, we began the production of a biannual printed newsletter, including market outlook commentaries from a broad range of our investment specialists.

These changes were well received by our direct investors. However, as part of our review process, it is important that we keep fully abreast of market developments. Since launching these new share classes in 2020, we found that a number of our peers had started to bring similar classes to market, with similar service levels attached. As a result, in order to ensure that we continued to maximise value for these investors, we took the decision to lower the AMC of our J-class once more by 0.10% across all of our unit trusts.

Additionally, in a step designed to create greater clarity and certainty for investors, we also replaced the existing separate charges for the management and administration of the funds with a single fixed-rate annual charge, bringing our unit trust range in line with our range of UK OEICs, and moving Jupiter towards a standardised, consistent fee structure across our entire UK fund range<sup>2</sup>.

## OUR APPROACH TO SUSTAINABLE INVESTING

Our value to society lies in being responsible stewards of our clients' assets, aiming to increase the value of their investments and carefully putting their capital to work. Our fund managers engage with the companies in which they invest to help drive improvement in governance and to encourage initiatives that could be beneficial for the company in question, its shareholders and ultimately our investors and broader society.

While our fund manager-led approach to stewardship differs by strategy and asset class, it is always centred on improving client outcomes. While the investment choices made by our fund managers are increasingly informed

<sup>2</sup> As both fee reduction and simplification of fees were implemented after the reference date for this report, this assessment was conducted on the basis of the existing fee model that applied at that time.

by Environmental, Social and Governance (ESG) considerations, these factors are not viewed in isolation. Each manager will aim to understand how material ESG factors impact potential medium- and long-term investment performance, with reference to a company's valuation.

To support and promote ESG integration across strategies, several measures have been implemented over the course of the review period, and team capabilities expanded:

- Every one of our **fund manager's objectives** include stewardship and ESG priorities relevant to their investment approach.
- We have continued to invest in our **Data Science Team**, with a view to **strengthening ESG capabilities** within fund management and throughout the firm. The team has built a bespoke ESG Hub which allows our investment teams to run custom reports and apply multi-factor screening to their investment universe. This underlines our commitment to ensuring that we are integrating ESG factors throughout the investment process, from developing ideas to actively engaging with the companies in which we invest.
- We continue to provide **substantial ESG training across Jupiter**, and will further enhance our offering to staff in 2022. In addition to our ongoing staff training syllabus, Jupiter was pleased to sponsor any employee wishing to undertake the Chartered Financial Analyst (CFA) Institute's Certificate in ESG Investing. As experts in the field, Jupiter's Head of Sustainable Investing, Abbie Llewellyn-Waters, and Head of Environmental solutions, Rhys Petheram, were key contributors to the authoring team

for the exam syllabus. We are pleased to have seen keen take-up across the business, including from employees in areas such as distribution and operations, as well as investment.

We consistently measure our effectiveness to make sure that we are delivering tangible benefits for our clients. A robust governance framework ensures that we track and measure the results of our investment teams – both in performance and ESG terms. Scrutiny around ESG is embedded not just day-to-day, but in quarterly challenge meetings between our investment strategists and our independent investment risk team, allowing us to challenge our fund managers on all aspects of the investment risk they are taking, including ESG risks.

## ENHANCING OUR SUSTAINABLE INVESTMENT CAPABILITIES

We continue to invest in further developing our corporate sustainability and sustainable investment capabilities, with the addition of key new hires.

Our Head of Sustainability, Sandra Carlisle, joined us in early 2022 in a newly-created, group-wide role, responsible for co-ordinating our overall ESG strategy and ensuring best practice across the business. Within our investment function, we have created the new role of ESG Investment Director, focused on integrating ESG factors into investment processes across asset classes. We have also added resource to our Stewardship Team including hires with backgrounds in corporate sustainability, climate risk and ESG fixed income, and we will continue to invest in this key area throughout 2022 and beyond.

## UNDERSTANDING INVESTOR NEEDS

In order for us to continue to deliver consistent value for our clients, it is important that we listen to, and understand, their needs.

Throughout the review period, we continued to work with research partners to help us understand how we can further enhance value for our clients. Through this process, we have learned that our investors believe we offer good value, and that this value has increased over the year. When asked to explain which particular qualities they most valued, clients mentioned good overall fund performance and high quality of customer service, as well as a differentiated pool of investment options, good brand reputation and reliability.

To better get to know the people who have chosen to invest with us, we have also put together a dedicated consumer feedback panel. The dialogue with this group of investors is helping us to better understand what they value most in their relationship with Jupiter, and how we can adapt our services and product offering to meet their needs.

We hope that these initiatives, combined with reductions in fees announced across a range of funds, will help clients to feel an even stronger sense of value in their relationship with us.



## 5. HOW HAVE WE APPROACHED THE ASSESSMENT OF VALUE – AND WHAT HAVE WE FOUND?

Our approach to the Assessment of Value process continues to reflect Jupiter's values, culture and the outcomes we look to deliver for our investors across all of our core activities. When assessing the value we provide to our investors, we make it our mission to understand what clients truly value. In producing this report, we have once again commissioned thorough external research into what qualities investors value most, and why, when making a fund choice. We have conducted detailed analysis of the value delivered by our products, and identified any actions that should be taken (where applicable) by applying a carefully developed methodology informed by our broader value proposition.

To ensure that this methodology remains relevant, and keeps up-to-date with all market developments, we have conducted a rigorous internal audit of our process, and also submitted it to detailed external third-party review.

Our findings and recommendations were once again reviewed, challenged and approved by the Directors of the Jupiter Unit Trust Managers Board (for the UK unit trust fund range) and

the Jupiter Fund Managers Limited Board (for the OEIC fund range). Each of our Boards is ultimately responsible for ensuring that the Assessment of Value for the relevant funds and their classes is fair and clear to our investors.

In addition, the production of this report plays a valuable role in the ongoing, rigorous review processes we have in place for all existing and new products.

Having assessed each of our funds against the seven criteria set out by the FCA, using both qualitative and quantitative data points, we have come to an overall conclusion about the value for each class available to investors, assigning each class with an overall value score. As an active fund management firm, we know that fund performance continues to be a key indicator of value for our investors and, as such, we continue to place greater emphasis on this measure in our considerations.

This report summarises and explains the conclusions drawn from our Assessment of Value process. The following pages summarise how we have assessed the seven criteria, as set out in [Section 3](#), across our fund ranges.

## 5.1 PERFORMANCE

### Providing strong investment returns for our investors

#### REFLECTIONS ON 2021/22:

Vaccination against Covid-19 allowed much of the global economy to reopen and return to near-normality in 2021. Many of the extraordinary measures used by central banks and governments to support economies, such as very low interest rates, remained in place. This was an exceptionally strong tailwind for developed market equities and corporate bonds. In particular, US markets outperformed, as a result of access to vaccines and high government spending. In line with the ongoing shift to working from home, US technology companies were the market leader. European companies performed well, but lagged the US. The dollar weakened against most currencies.

The key laggards were emerging markets, which suffered from having much less access to high-quality vaccines, and where authorities had fewer tools available to support economies. China also maintained Covid-19 restrictions for longer, which hampered investor sentiment.

Later in 2021 and into 2022, investor attention moved from reopening economies to inflation. Inflation was most powerfully evident in commodity prices, especially energy, but also in food. It became apparent that the disruption the world suffered through the pandemic, particularly in supply chains and labour markets, was long-lasting and drove inflation higher as supply struggled to meet demand. Ongoing low interest rates, or what mainstream media sometimes calls loose monetary policy, added fuel to the fire.

With inflation lasting much longer than most expected, governments and central banks started to try to slow down economies with higher interest rates. This was again particularly tough for emerging markets, which are much more prone to higher energy and food prices, which started to raise rates much earlier than in developed markets.

In 2022, as higher inflation forced central banks to tighten policy, which means that they gradually increased interest rates, we saw negative performance across nearly all markets: equities sold off as recession fears rose, giving up some of their 2021 gains, and so did global government bonds. This was of course exacerbated by Russia's invasion of Ukraine, which drove inflationary pressures still further.

The war in Eastern Europe has been first of all a humanitarian tragedy, but also a powerful driver of abrupt financial, macroeconomic and geopolitical changes. Commodity prices (especially energy and agricultural) have seen an extraordinary increase, prolonging and accentuating the inflationary peak as highlighted above. Relations between Russia and the Western world are as strained as at any time since the depths of the Cold War. Sweden and Finland have pledged to join NATO while Ukraine has officially asked for inclusion into the European Union. Military expenses in major Western countries might see a steep increase. These are only some of the consequences of the current war, but uncertainty and possibility of further escalations are perhaps the biggest possible concern for investors, generating a significant risk of extreme scenarios.

Another noteworthy theme was seen with dividend paying equities which underperformed the market during the height

of Covid-19 lockdowns in 2020, as many companies cut, delayed/postponed or halted dividend payments to bolster their balance sheets due to economic uncertainty. As sectors began to reopen, it allowed companies to resume dividend payments where possible, pushing high yield equity indices higher than the general market during the last twelve months<sup>3</sup>.

### WHAT DID WE FIND IN OUR ASSESSMENT OF OUR FUNDS' PERFORMANCE?

For this review period, **91%**<sup>4</sup> of our funds delivered long-term capital growth to their investors over five years (to 31 March 2022).

Our assessment of performance found that, for certain funds, we should take additional steps to enhance investment outcomes for investors. Where this was identified to be the case, we have, in many instances, already put in place a range of measures. These include, but are not limited to:

- Changes to fund management teams. Where we have concluded that a fund can no longer perform in line with our expectations, we have made changes to the fund manager or team managing the fund.
- Ongoing review and enhancement of the investment approach, under the guidance of our most senior investment professionals.

### WE HAVE ASSESSED THE PERFORMANCE OF THE FUNDS AFTER THE DEDUCTION OF FEES AND CHARGES, AND CONSIDERED:

- Whether your investments have performed in line with their stated objectives.
- The wider market backdrop and how it has affected returns.
- The extent to which your investments have grown in value.
- How the fund has performed compared with similar funds available.

We have placed specific importance on the investment returns of our funds to ensure they are managed to appropriate standards and in accordance with their investment objective.

### HOW HAVE WE ASSESSED PERFORMANCE ACROSS OUR RANGE OF FUNDS?

Our funds are first and foremost investment products. While we focus equally on all criteria in our Value Assessment, we recognise that investors come to Jupiter to access our investment expertise. As such, we reflect this in our assessment by placing additional weight on fund performance.

The first stage of our assessment considers a fund's investment objective. The objective will often be to outperform a market index - also referred to as a 'benchmark' - while some of our funds aim to beat the average return of a peer group. A peer group is usually the fund's investment 'sector', which comprises similar funds and is administered by the UK

<sup>3</sup> March 2020-21: MSCI Europe Index generated a positive return of + 30% vs MSCI Europe High Dividend Yield Index +23%. March 2021-22: 9% vs 14%, respectively.

<sup>4</sup> Long-term capital growth is based on the representative I class for each fund. Long-term capital growth is measured over the time horizon referenced in the investment objective for each fund. The corresponding percentage long-term capital growth figure for funds with three years stated in their investment objective is 86%. Where the fund is less than three or five years old, we measure performance from its inception date. The fund objectives can be found in your individual fund value statement to which you can find links in [Section 7](#) of this document.



industry body, the Investment Association (IA). We also consider a fund's peer group ranking in our evaluation of fund performance. This provides a more comprehensive, holistic, and independent view.

Jupiter's funds aim to deliver on their objectives over three or five years, as set out in each fund's objective. However, we recognise that our customers invest over different time periods. We therefore do not limit our evaluation to a 'snapshot' of performance at a single moment, because performance will vary, sometimes markedly, over time.

We manage our funds to meet their investment objective over a medium to long-term time horizon, and our managers employ a long-term view of the investments they make. As a result, we analyse investment performance over five years, three years and also at shorter 'rolling' intervals, enabling us to make a comprehensive assessment of performance.

Through our client research, we know that many investors prefer to regard cash savings rates as a key yardstick against which to judge investment returns, regardless of any formal goal of returning more than the market index. In our assessment of performance, we have therefore also considered our funds' long-term capital growth, as a point of reference, to show what investors could have achieved from bank savings at prevailing interest rates.

Finally, when assessing products that are designed to be long-term investments, it is also important to consider fund performance in light of the prevailing market conditions at the time. Consequently, we analyse the environment in which the fund has

been managed and assess how the fund has navigated these in view of its stated investment approach.

We are here to help our clients achieve their long-term investment objectives. Our strategy remains focused on delivering superior and sustainable investment performance for our clients through high-conviction active management.

## 5.2 QUALITY OF SERVICE

Providing our fund investors with the highest levels of client service

### WHAT DID WE FIND IN OUR ASSESSMENT OF THE QUALITY OF SERVICE PROVIDED?

We are always looking for ways to improve the services we provide, regardless of whether they are delivered by Jupiter or provided on our behalf by third parties. Since our 2020 Value Assessment, we have further enhanced our process to include evaluation of the efforts of those teams involved in product creation, delivery and review, to ensure we are offering the most suitable range of investment solutions to our clients at all times. Almost all service measures evaluated as part of the 2022 Assessment of Value demonstrated a high quality of service over the period of review.

Despite the high levels of quality across the services we provide, we believe there are areas in which we can further enhance our quality of service. For example, we will continue to make improvements to the fund information you receive – whether this be in terms of addressing how your fund is performing, or in helping you to navigate the events that impact and shape markets.

### WE HAVE ASSESSED THE QUALITY OF SERVICE THAT WE HAVE PROVIDED AND CONSIDERED:

- Our delivery to investors across a range of services including fund management,

operations, distribution, legal and risk-related services.

- Our investment process. We are providing active investment management which aims to deliver above average returns to our investors over the long-term. Our distinct culture is based on giving talented professionals the freedom to pursue their individual investment style within a collaborative environment.

### HOW HAVE WE ASSESSED QUALITY OF SERVICE ACROSS THE RANGE OF SERVICES WE PROVIDE?

Service quality is evaluated in a variety of ways, using a number of key measures. These include looking at the timeliness and accuracy of our fund factsheets, monitoring and ensuring that funds are being managed in line with our disclosures, and assessing the processes and systems through which the confirmation and settlement of our investments are conducted. We also assess services qualitatively, for example looking at any services that have won awards for the quality of the information and materials we provide to you.

This year an increased number of measures were assessed and rated for the quality of service provided across fund management, distribution, operations, legal and risk.

### EACH DEPARTMENT HAS BEEN ASSESSED USING THE FOLLOWING QUESTIONS:

- What services are provided?
- How are the services provided?
- How is the quality of the service measured?
- How is the ongoing effectiveness of the service monitored?

## 5.3 AFM COSTS

We aim to act as prudent agents of our investors' money at all times

### WHAT DID WE FIND IN OUR ASSESSMENT OF JUTM'S AND JFML'S COSTS?

In our 2020 report, we outlined the steps we had taken in May 2020 to reduce the fees charged to those clients who were invested directly in our unit trusts and therefore did not benefit from the services of an adviser or investment platform. By launching new, lower-priced classes – called the J-class - and automatically transferring the holdings of those investors into these new classes, we were able to decrease the Annual Management Charge (AMC) on their investments by up to 0.30%.

Further to this, in this year's report we are pleased to say that we have taken the decision to lower the AMC of our J-class by a further 0.10% across all of our unit trusts. This reduction came as part of a further simplification of fund charges, which saw the existing separate charges for the management and administration of the unit trust funds replaced with a single Fixed-rate Annual Charge (FAC). This move brings our unit trusts in line with our OEIC fund range, creating a standardised and consistent fee structure across our entire UK fund range.

As both fee reduction and simplification of fees were implemented after the reference date for this report, this assessment was conducted on the basis of the existing fee model that applied at that time.

### EXAMPLES OF ACTIVITIES AND INITIATIVES UNDERTAKEN TO ENHANCE VALUE ARE DETAILED THROUGHOUT THIS REPORT. THEY INCLUDE:

We have evaluated whether the costs of the services we have provided are appropriate for our investors. To do this, we have analysed the fees that we charge for these services in respect of the costs that we bear for providing them. In addition, we have examined the various aspects of our service provision to our funds and investors. These services include those provided by the wider Jupiter Group as well as those delegated to third parties who undertake services on our behalf. These range from account maintenance, client service and trade administration through to the placing of investments and the oversight of these various services. Most, if not all, of these activities will be common to all investment management firms. We routinely benchmark the costs for services sourced internally and from our third-party service providers against alternatives available to us and periodically invite tenders from a shortlist of service providers. This allows investors to continue to benefit from market-competitive rates for these services over time.

## 5.4 ECONOMIES OF SCALE

Ensuring that investors benefit from any savings we achieve as we grow

### WHAT DID WE FIND IN OUR ASSESSMENT OF ECONOMIES OF SCALE?

Our analysis during this year's assessment continued to show that the majority of costs within Jupiter that are specific to the management of investors' assets vary with the level of assets under management in a particular fund, and do not currently indicate economies of scale attributable to individual products. Should such economies arise in future, they would be shared with our fund investors.

It is possible that economies and business efficiencies may be realised by the Group within the fixed costs the firm incurs in its activities. In these cases, the firm seeks to reinvest the benefits of these efficiencies back into the business to support a variety of activities that can add value to our investors over time.

We always look for opportunities to enhance value for our investors. We will continue to review, on an ongoing basis, whether further efficiencies can be achieved and shared in the future, as we seek to ensure that investors continue to benefit from the improvements we make across our business.

### EXAMPLES OF ACTIVITIES AND INITIATIVES UNDERTAKEN TO ENHANCE THE VALUE OUR CUSTOMERS RECEIVE FROM JUPITER AS A BUSINESS ARE DETAILED THROUGHOUT THIS REPORT. THEY INCLUDE:

- Developing data science techniques aimed at improving investment outcomes and strengthening ESG capabilities as described in [Section 4](#).
- Enhancing and clarifying our principles of stewardship and good governance across our investment processes through the enhancement of our team and resources.
- Expanding the breadth of our product range to give investors access to a greater range of investment opportunities and meet client needs.

### WE HAVE ASSESSED THE EXTENT OF ANY AVAILABLE ECONOMIES OF SCALE AND CONSIDERED:

- Whether economies of scale are achievable.
- Whether, if achievable, we have achieved them.
- If we have shared the benefits of any economies of scale with our investors.

### HOW HAVE WE ASSESSED ECONOMIES OF SCALE ACROSS THE RANGE OF SERVICES WE PROVIDE?

We have looked at the costs incurred across the whole of Jupiter's business, including those within JUTM and JFML, and assessed how they are incurred with regard to each fund in the two ranges. This included looking at how our costs differ between funds investing in different asset classes as well as those at different stages of their development cycle



of client usage and assets under management (AUM). These asset levels can change within individual funds, whether that be through new investors entrusting their money to us, existing investors moving it elsewhere, or through changes in the value of the underlying investments. Our analysis then searched for patterns in these fixed costs declining by virtue of rising AUM levels. We also considered the overall level of assets managed by the Jupiter Group, looking in comparison at the Group's fixed and variable costs. At Jupiter, like any commercial organisation, we are continually looking for ways to realise economies of scale, achieve efficiencies in all of our activities, and, where, possible, share our economies with investors. These help us to make frequent and strategic investments in our operating platform. These investments have been, and continue to be, designed to enhance our offering and the value provided to all our investors.

## 5.5 COMPARABLE MARKET RATES

Access to our investment expertise at fees that reflect the service excellence we aim to provide

### WHAT DID WE FIND IN OUR ASSESSMENT OF COMPARABLE MARKET RATES?

We found that the average Ongoing Charges Figures (OCF) for our unit trusts and Fixed Ongoing Charges (FOC) for our OEIC funds are mid-range when benchmarked against comparable funds.

### WE HAVE ASSESSED OUR FEES AGAINST COMPARABLE MARKET RATES FOR COMPETING PRODUCTS AVAILABLE TO OUR INVESTORS AND CONSIDERED:

- The level of ongoing charges figures and fixed ongoing charges.
- How our fees compare with those of competing funds that invest in similar assets and in broadly similar ways.

While rates will inevitably vary on a fund-by-fund and class basis, our aim is to charge fees that are in line with the fund's investment opportunities, performance aims and the services we provide. Where our Ongoing Charges Figures are above the average for

the peer group, we believe that they reflect the active, high-conviction investment opportunities to which we give our investors access and the resources we commit towards providing them. There are also instances where our funds' fees are below their competitors' averages. This may occur for a number of reasons, but we do not believe it is necessary to propose any increases to any of these funds. We keep our fees under constant review. One such review, which focussed on charging for the services we provide, drove our decision in 2020 to reduce the administrative and operational expenses many of our investors pay, where those charges were found to be above a predetermined level.

### HOW HAVE WE EVALUATED OUR FUND CHARGES AGAINST THE COMPARABLE MARKET RATES FOR COMPETING PRODUCTS?

As with fund performance, we typically benchmark a fund's fees against those of the funds in its Investment Association (IA) sector, ensuring a fair and representative selection of funds for comparison. For certain, often more specialised funds, however, the IA sector may not be appropriate for such comparisons. Where this is the case, we will use a category of funds from Morningstar, a specialist data provider, or create a tailored peer group of funds sharing our fund's investment aims and characteristics.

In our evaluation, we have assessed the level of overall charges, by way of the Ongoing Charges Figure (OCF) in our unit trusts and the Fixed Ongoing Charge (FOC) for our OEIC funds, and how these compare with competing funds.

## 5.6 COMPARABLE SERVICES

A comparable client experience – no matter how you access our investment expertise

### WHAT DID WE FIND IN OUR ASSESSMENT OF COMPARABLE SERVICES?

In all cases, the fees charged by our unit trusts and OEICs were found to be consistent with comparable services offered, or reasonable where differences did occur. This is consistent with last year's Assessment of Value, following our efforts to address inconsistencies by reducing administrative and operational expenses.

Our review of Comparable Services compares the fees charged to our funds' investors with those paid by other investors in what is effectively the same investment strategy. We considered:

- The level of Annual Management Charges, as well as the overall fees charged to investors in our unit trusts and the Fixed Ongoing Charges for our OEIC funds<sup>5</sup>.
- How those fees compare with those charged to investors accessing comparable strategies via their own directly managed portfolio or a different type of fund structure.

<sup>5</sup> As both fee reduction and simplification of fees were implemented after the reference date for this report, this assessment was conducted on the basis of the existing fee model that applied at that time.

## HOW HAVE WE ASSESSED THE COMPARABLE SERVICES AVAILABLE ACROSS THE INVESTMENT STRATEGIES WE OFFER?

In order to assess whether the fees charged by our unit trusts and OEICs were consistent with comparable services offered, we first identified where we offer multiple ways to access a particular Jupiter investment strategy, for example where a strategy is not only accessible via a unit trust or OEIC, but also through the following:

- An investment trust, where investors gain access to the strategy by investing via an investment company listed on the London Stock Exchange.
- A Luxembourgish SICAV or Irish ICVC – versions of the fund primarily intended to allow overseas investors to invest in the strategy.
- A segregated mandate – a stand-alone investment account managed on behalf of a larger, institutional investor.

## FOR FUNDS OFFERED WITH COMPARABLE SERVICES, WE EVALUATE THE FOLLOWING:

- The level of the Annual Management Charge and Aggregate Operating Fee charges paid by investors in the unit trust or, in the case of an OEIC, the Fixed Ongoing Charges paid by investors in the OEIC funds.
- The level of the Annual Management Charge and Aggregate Operating Fee charges for the unit trust, or in the case of an OEIC, the fixed ongoing charges figures for the OEIC paid by

investors accessing the investment strategy by any of the alternative methods noted previously.

- The extent to which the fees are consistent across the different methods of access, and, where differences exist, whether they are reasonable.

As an international asset manager, access to our products will inevitably be subject to differing requirements, regulations and operational costs, depending upon where and how these products are offered. It is therefore reasonable that, where we offer comparable services, any differences in fees and charges driven by these requirements are taken into account.

## 5.7 CLASSES OF UNITS

Our products and services aim to offer the most appropriate fit for our investors

### WHAT DID WE FIND IN OUR ASSESSMENT OF CLASSES OF UNITS OR SHARES?

As previously outlined, the steps taken in 2020 ensured investors who no longer have an adviser or platform provider were converted to a dedicated class, called the “J” class. This led to lower fees of up to 0.30% per annum and ultimately an enhancement of value for those investors.

Since the publication of last year’s Assessment of Value report and following the introduction of J classes in 2020, we have recently further reduced the AMC of our J-class once more by 0.10% across all of our unit trusts.

### WE HAVE REVIEWED THE CLASSES THROUGH WHICH YOU INVEST IN OUR FUNDS – CONSIDERING WHETHER LOWER-CHARGING CLASSES MAY BE AVAILABLE TO YOU, AND MORE APPROPRIATE FOR YOUR NEEDS. WE CONSIDERED:

Any differences in charges between our classes, the reasons for any differences and whether other classes would be more appropriate for different investor types.

### HOW HAVE WE ASSESSED WHETHER INVESTORS ARE ACCESSING OUR FUNDS THROUGH THE MOST APPROPRIATE CLASSES?

In our evaluation, we have assessed the following<sup>6</sup>:

- The level of Annual Management Charges you pay if invested in our unit trusts.
- The level of Ongoing Charges Figures you pay if invested in our unit trusts, or Fixed Ongoing Charges you pay if invested in our OEICs.
- The characteristics of our investor base.
- The features and entry requirements of the classes we offer.

Our classes will differ, in some instances, to accommodate specific requirements. By working in this way, we are able to tailor our services more appropriately to specific investor needs, differentiating, for example, between those who access our funds directly, those who use a financial adviser, those with smaller rather than larger amounts to invest and those investors who receive some aspects of client servicing through an investment platform, rather than from Jupiter directly or through our client servicing partners.

<sup>6</sup> As both fee reduction and simplification of fees were implemented after the reference date for this report, this assessment was conducted on the basis of the existing fee model that applied at that time.



## 6. HOW HAVE OUR FUNDS AND THEIR CLASSES FARED?

**In this section we look to provide full clarity around our Assessment of Value findings for each class, and, where relevant, explain where we have taken targeted actions to enhance value for investors.**

Here we provide overall value ratings for all of our funds and classes, and summarise the outcome for each, using the following categories:

- 
- ★★★★ **Has consistently demonstrated strong value**

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  - ★★★☆☆ **Has demonstrated value**

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  - ★★☆☆☆ **Has demonstrated value, although not consistently**

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  - ★☆☆☆☆ **Has not demonstrated value**

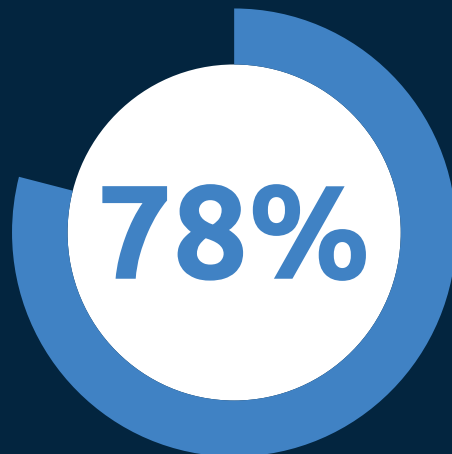
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In [Section 4](#), we have outlined some of the key changes that were made to our fund range further to those detailed in last year's Assessment of Value report. In this section, we also describe the steps we have taken, in relation to fees, performance and services to our investors more broadly, to improve value. We believe that the initiatives we have undertaken throughout the review period, and in the following months, have enhanced value across our fund range.

It is important to us that the information we are providing to you is as clear and comprehensive as possible. We would encourage you to read through the individual fund value statement provided for your fund, in which we outline to what extent we believe your fund has delivered value, and, where relevant, what steps we have taken to enhance this value.

Where individual products have failed to meet the high standards of performance and service we set for ourselves, we take action. In a number of instances we have already taken remedial steps to improve investor value, and in others we have initiated action which we believe will create positive change for our clients in the near future.

We have found that **78%** (145 out of 187) of classes in our funds have demonstrated value, or consistently demonstrated strong value, in this year's assessment.



22% (42 out of 187) have demonstrated value, although not consistently, or have not demonstrated value. As outlined above, in the instances where classes have not consistently demonstrated value or not demonstrated value, Jupiter has already taken action in most cases and in the remainder is actively considering ways of improving our service to investors.

Asset class	Fund	Institutional	Direct retail	Retail
		I, UI, U2, T, X, Z Class	J, P Class	L Class
Equity	Jupiter Asian Fund	☆☆☆☆	☆☆☆☆	☆☆☆☆
Equity	Jupiter Asian Income Fund	★★★★	★★★★	★★★★
Equity	Jupiter China Fund	★★☆☆	★★☆☆	★★☆☆
Fixed Income	Jupiter Corporate Bond Fund	★★★★	★★★★	★★★★
Equity	Jupiter Ecology Fund	★★★★	★★★★	★★★★
Equity	Jupiter Emerging European Opportunities Fund*	★★★★	★★★★	★★★★
Equity	Jupiter European Fund	★★★★	★★★★	★★★★
Equity	Jupiter European Income Fund	★★★☆☆	★★★☆☆	★★★☆☆
Equity	Jupiter European Smaller Companies Fund	★★★★	★★★★	★★★☆☆
Equity	Jupiter European Special Situations Fund	☆☆☆☆	☆☆☆☆	☆☆☆☆
Equity	Jupiter Financial Opportunities Fund	★★★★	★★★★	★★★★
Alternatives	Jupiter Flexible Macro Fund	☆☆☆☆	☆☆☆☆	☆☆☆☆
Equity	Jupiter Fund of Investment Trusts	★★★★	★★★★	★★★★
Equity	Jupiter Global Emerging Markets Fund	★★☆☆	★★☆☆	★★☆☆
Equity	Jupiter Global Equity Income Fund	★★☆☆	★★☆☆	★★☆☆
Equity	Jupiter Global Financial Innovation Fund	★★★★	★★★★	★★★★
Equity	Jupiter Global Managed Fund	★★☆☆	★★☆☆	★★☆☆
Equity	Jupiter Global Sustainable Equities Fund	★★★★	★★★★	★★★★
Equity	Jupiter Global Value Equity Fund	★★★☆☆	★★★☆☆	★★★☆☆
Equity	Jupiter Growth and Income Fund	★★★☆☆	★★★☆☆	★★★☆☆
Equity	Jupiter Income Trust	★★★☆☆	★★★☆☆	★★★☆☆
Equity	Jupiter India Fund	★★★☆☆	★★★☆☆	★★★☆☆
Fixed Income	Jupiter Investment Grade Bond Fund	★★★★	n/a	★★★★
Equity	Jupiter Japan Income Fund	★★★★	★★★★	★★★★
Equity	Jupiter Merian Asia Pacific Fund	★★★★	n/a	★★★★
Equity	Jupiter Merian Global Equity Fund	★★★☆☆	n/a	★★★☆☆
Equity	Jupiter Merian North American Equity Fund	★★★☆☆	n/a	★★★☆☆
Fund of Funds	Jupiter Merlin Balanced Portfolio	★★★★	★★★★	★★★☆☆
Fund of Funds	Jupiter Merlin Conservative Portfolio	★★★★	★★★★	★★★★
Fund of Funds	Jupiter Merlin Growth Portfolio	★★★★	★★★★	★★★☆☆
Fund of Funds	Jupiter Merlin Income Portfolio	★★★★	★★★★	★★★☆☆
Fund of Funds	Jupiter Merlin Real Return Portfolio	★★☆☆	★★☆☆	★★☆☆
Fund of Funds	Jupiter Merlin Worldwide Portfolio	★★☆☆	★★☆☆	★★☆☆

Asset class	Fund	Institutional	Direct retail	Retail
		I, UI, U2, T, X, Z Class	J, P Class	L Class
Alternatives	Jupiter Monthly Alternative Income Fund	★★★★☆	★★★★☆	★★★★☆
Fixed Income	Jupiter Monthly Income Bond Fund	★★★★★	n/a	★★★★★
Multi Asset	Jupiter Multi-Asset Income Fund	★★★★★	★★★★★	★★★★★
Multi Asset	Jupiter Multi-Asset Income and Growth Fund	★★★☆☆	★★★☆☆	★★★☆☆
Equity	Jupiter North American Income Fund	★★★☆☆	★★★☆☆	★★★☆☆
Equity	Jupiter Responsible Income Fund	★★★★☆	★★★★☆	★★★★☆
Fixed Income	Jupiter Strategic Bond Fund	★★★★☆	★★★★☆	★★★☆☆
Equity	Jupiter UK Alpha Fund	★★★★★	n/a	★★★★☆
Equity	Jupiter UK Growth Fund	★★★☆☆	★★★☆☆	★★★☆☆
Equity	Jupiter UK Mid Cap Fund	★★★★☆	n/a	★★★★☆
Alternatives	Jupiter UK Opportunities Fund	★★★☆☆	n/a	★★★☆☆
Equity	Jupiter UK Smaller Companies Equity Fund	★★★★★	★★★★★	★★★★☆
Equity	Jupiter UK Smaller Companies Fund	★★★★☆	★★★★☆	★★★☆☆
Equity	Jupiter UK Special Situations Fund	★★★★☆	★★★★☆	★★★★☆
Equity	Merian European Equity (exUK) Fund	★★★★★	n/a	★★★★★
Equity	Merian Global Strategic Bond Fund	★★★★★	n/a	★★★★★
Equity	Merian UK Equity Income Fund	★★★★★	n/a	★★★★★

\* The closure of our Emerging European Opportunities fund allowed us to return a level of cash to investors earlier than would otherwise be possible. As the closure of this fund took place after the reference date for this report, the fund is still listed in this document and assessed to the same criteria as our wider fund range.

A summary of our class types can be found in [Section 8](#).

## 7. LINKS TO INDIVIDUAL FUND VALUE STATEMENTS

All our individual fund value statements are saved in the [Document Library](#) on [jupiteram.com](http://jupiteram.com)

[Jupiter Asian Fund](#)

[Jupiter Asian Income Fund](#)

[Jupiter China Fund](#)

[Jupiter Corporate Bond Fund](#)

[Jupiter Ecology Fund](#)

[Jupiter Emerging European Opportunities Fund](#)

[Jupiter European Fund](#)

[Jupiter European Income Fund](#)

[Jupiter European Smaller Companies Fund](#)

[Jupiter European Special Situations Fund](#)

[Jupiter Financial Opportunities Fund](#)

[Jupiter Flexible Macro Fund](#)

[Jupiter Fund of Investment Trusts](#)

[Jupiter Global Emerging Markets Fund](#)

[Jupiter Global Equity Income Fund](#)

[Jupiter Global Financial Innovation Fund](#)

[Jupiter Global Managed Fund](#)

[Jupiter Global Sustainable Equities Fund](#)

[Jupiter Global Value Equity Fund](#)

[Jupiter Growth and Income Fund](#)

[Jupiter Income Trust](#)

[Jupiter India Fund](#)

[Jupiter Investment Grade Bond Fund](#)

[Jupiter Japan Income Fund](#)

[Jupiter Merian Asia Pacific Fund](#)

[Jupiter Merian Global Equity Fund](#)

[Jupiter Merian North American Equity Fund](#)

[Jupiter Merlin Balanced Portfolio](#)

[Jupiter Merlin Conservative Portfolio](#)

[Jupiter Merlin Growth Portfolio](#)

[Jupiter Merlin Income Portfolio](#)

[Jupiter Merlin Real Return Portfolio](#)

[Jupiter Merlin Worldwide Portfolio](#)

[Jupiter Monthly Alternative Income Fund](#)

[Jupiter Monthly Income Bond Fund](#)

[Jupiter Multi-Asset Income Fund](#)

[Jupiter Multi-Asset Income and Growth Fund](#)

[Jupiter North American Income Fund](#)

[Jupiter Responsible Income Fund](#)

[Jupiter Strategic Bond Fund](#)

[Jupiter UK Alpha Fund](#)

[Jupiter UK Growth Fund](#)

[Jupiter UK Mid Cap Fund](#)

[Jupiter UK Opportunities Fund](#)

[Jupiter UK Smaller Companies Equity Fund](#)

[Jupiter UK Smaller Companies Fund](#)

[Jupiter UK Special Situations Fund](#)

[Merian European Equity \(exUK\) Fund](#)

[Merian Global Strategic Bond Fund](#)

[Merian UK Equity Income Fund](#)



## 8. SUMMARY OF OUR CLASSES

We have put together a summary of all our classes and explained who typically invests in them.

Most of our funds offer different classes, with different service offerings and charges

to accommodate the different needs of our investors. The class that you hold will typically depend on the value of your investment, how you decided to invest in any given fund and its availability at the time of purchase.

<b>L Class</b> (OEICs and unit trusts)	<ul style="list-style-type: none"> <li>• Commission</li> <li>• Direct investors</li> </ul>	The historical, commission-bearing class available to all types of investors. With much lower investment minima, this class provided individual, 'retail' investors with access to the fund – both directly and via their advisers. Since 29 May 2020 all investors directly invested in our Jupiter unit trusts without an adviser have been moved to the J Class.
<b>J Class</b> (unit trusts)	<ul style="list-style-type: none"> <li>• Commission free</li> <li>• Direct investors not using a platform or adviser</li> </ul>	These classes were launched on 29 May 2020 for investors who buy units in our unit trusts directly from us and do not have an adviser or platform associated with their account.
<b>P Class</b> (OEICs)	<ul style="list-style-type: none"> <li>• Commission free</li> <li>• Direct investors and investors via intermediaries</li> </ul>	This class is held by different investor types. It was used in the more recent past for a conversion of investors, who subscribed with us directly, from the L class. This class exists on certain OEIC funds.
<b>I Class</b> (OEICs and unit trusts)	<ul style="list-style-type: none"> <li>• Commission free</li> <li>• Investors via platforms and intermediaries</li> </ul>	This more recently introduced class is free of commission payments, since investors in this class pay adviser and platform fees directly. Also known as the 'Clean' class, the I class is cheaper than the comparable L class, only with much higher investment minima. I classes are available to investors via platform providers (or directly, should investment amounts warrant it).
<b>U1, U2 Classes</b> (OEICs and unit trusts)  <b>X and Z Classes</b> (unit trusts)	<ul style="list-style-type: none"> <li>• Commission free</li> <li>• Investors via strategic distributors and key strategic partners</li> </ul>	These classes are only available through key strategic partners such as large platforms, private banks and wealth managers etc. These classes are granted at the Manager's discretion and minimum investment thresholds are very high, generally in excess of £100 million. Such strategic partners can typically offer more significant, and more immediate scale. Annual Management Charges are, as a result, usually set at a discount to those of the I class. Classes sharing these characteristics and arrangements are also known as 'Super Clean' classes.
<b>I Hedged (IH) and Z Hedged (ZH) Classes</b> (unit trusts)	<ul style="list-style-type: none"> <li>• Currency hedged</li> <li>• Commission free</li> <li>• Investors via strategic distributors and key strategic partners</li> </ul>	These classes mirror their corresponding I and Z classes, but also provide currency hedging to insulate the investor's returns from the effects of currency movements. The additional, hedging-related costs are reflected in expenses charged for these classes.
<b>T Class</b> (unit trusts)	<ul style="list-style-type: none"> <li>• Commission free</li> <li>• Institutions and intermediaries</li> </ul>	This class has an investment minimum which sits between those of the I class and Z/X classes. Currently only 1 unit trust fund utilises the 'T' class - the Global Sustainable Equity Fund.

## 9. GLOSSARY OF TERMS

We have tried to avoid using jargon in our documents, but on occasion it has been unavoidable. As a result, we have added a glossary of terms for some of the vocabulary, technical terms and abbreviations, to make it easier to read.

Please find selected terms explained below and our full [online glossary](#) of terms.

**ABSOLUTE RETURN:** Is an investment approach that attempts to achieve a positive return, independent of market conditions.

**AGGREGATE OPERATING FEE (AOF):** The Aggregate Operating Fee is an administrative charge that we implemented earlier this year. We combined former 'Registration Fee' and 'Other Operational Charges' to form the new Aggregate Operating Fee.

**ANNUAL MANAGEMENT CHARGE (AMC):** An annual fee paid for the management and administration of a fund. The fee accrues daily and is reflected in the published unit prices of the fund.

**ASSESSMENT OF VALUE (AOV):** As a result of The Asset Management Market Study, the FCA introduced new rules with the aim of ensuring asset managers continue to act in the best interest of investors.

These rules require us to perform a detailed annual assessment to determine whether our UK-based funds are providing value for investors.

**ASSET CLASS:** A wide category of investment e.g. shares, bonds, cash, etc where a market exists for the objective of trading these assets. Non-traditional asset classes are known as alternative investments.

**AUTHORISED CORPORATE DIRECTOR (ACD):** In the UK, the entity responsible for managing and operating OEIC funds and investing money on behalf of investors. It can also be referred to as the AFM. Jupiter Fund Managers Limited (JFML) acts as ACD of Jupiter Investment Management Series I and II, i.e., our OEIC fund range.

**AUTHORISED FUND MANAGER (AFM):** In the UK, the entity responsible for managing and operating funds, investing money on behalf of investors. Jupiter Unit Trust Managers Limited (JUTM) acts as AFM for our unit trusts while Jupiter Fund Managers Limited (JFML) acts as AFM for our OEIC funds.

**BENCHMARK:** A benchmark is usually an index or a peer group against which a fund's performance is measured.

**BOND:** A debt instrument ('I Owe You') issued by a company (corporate bond), government (sovereign/government bond) or other institution in order to raise money. In most cases, bonds pay a fixed interest rate (coupon) over a fixed period of time and will be repaid on a particular date.

**CPI (CONSUMER PRICE INDEX):** The Consumer Price Index (CPI) measures how much prices of consumer goods and services change over a period of time.

**ECONOMIES OF SCALE (EOS):** Economies of Scale describes how it becomes cheaper to produce something when you are producing large quantities of it.

**FINANCIAL CONDUCT AUTHORITY (FCA):** The FCA is the regulator of the UK's financial services industry. Its responsibilities include safeguarding consumers, keeping the industry stable, and fostering healthy competition between financial service providers. More information can be found on their website: <https://www.fca.org.uk/about/the-fca>.

**FIXED ONGOING CHARGE (FOC):** Is akin to the combination of the Annual Management Charge (AMC) and Aggregate Operating Fee (AOF) that exist in our unit trusts.

**FUND MANAGER:** Is an employee of the Investment Managers (in our case Jupiter Asset Management Limited (JAM) and Jupiter Investment Management Limited (JIML)) who manages the investment of money on JAM and JIML's behalf.

**GROWTH (INVESTMENT STYLE):** An investment style that focuses on companies with the potential to grow their earnings significantly over time. Such companies typically reinvest earnings into the business to fund future expansion.

**INVESTMENT COMPANY WITH VARIABLE CAPITAL (ICVC):** An ICVC is an open-ended investment company (or OEIC). Both terms ICVC and OEIC are used interchangeably. Please also refer to OEICs within our glossary.

**INVESTMENT MANAGER:** Jupiter Asset Management Limited (JAM) is appointed by Jupiter Unit Trust Managers Limited (JUTM) to be the investment manager of each of the Jupiter range of unit trusts. Jupiter Investment

Management Limited (JIML) is appointed by Jupiter Fund Managers Limited (JFML) to be the investment manager of each of the Jupiter range of OEIC funds.

**JUPITER FUND MANAGERS LIMITED (JFML):** Acts as authorised corporate director (ACD) and authorised fund manager (AFM) of Jupiter Investment Management Series I and II, i.e., our OEIC fund range and is responsible for managing and operating the OEIC funds and investing money on behalf of investors.

**JUPITER UNIT TRUST MANAGERS LIMITED (JUTM):** Is the authorised fund manager (AFM) whose responsibility is to manage and operate our unit trusts, investing money on behalf of investors.

**MEDIAN:** The median refers to a value lying at the midpoint of observed values, such that there is an equal probability of falling above or below. The median is sometimes used as opposed to the mean in cases where outliers exist which might skew the average of the values.

**ONGOING CHARGES FIGURE (OCF):** The OCF is made up of the Annual Management Charge (AMC), the operational and administrative charges such as the fees that the fund pays to the trustee (or depositary), custodian, auditor and regulator.

The OCF was formerly known as Total Expense Ratio (TER). However, following the introduction of Key Investor Information Documents (KIIDs), TER was replaced through the OCF.

**OPEN ENDED INVESTMENT COMPANY**

**(OEIC):** A fund vehicle, which can issue a limitless number of shares whose value is directly linked to the value of its underlying investments. OEICs normally list a single price based on the NAV. See Net Asset Value in our online glossary.

**SOCIÉTÉ D'INVESTISSEMENT À CAPITAL**

**VARIABLE (SICAV):** A SICAV is an open-ended investment fund structure offered by European financial companies. Shares are available to the public to trade, with prices that are based on the fund investments' net asset value.

**STYLE BIAS:** Refers to a specific style or overall investment philosophy a fund manager employs when making investment decisions. There are many investment styles and variations. Examples of the main investment styles and hence a bias could be value investing, growth investing or active trading.

**TOTAL RETURN:** The capital gain or loss plus any income generated by an investment over a given period.

**UNIT AND SHARE CLASS:** Some funds offer different types of units that might, for example, treat any income arising from the portfolio differently, or might have differing levels of charges.

**UNIT TRUST:** A fund vehicle which can issue a limitless number of units or share classes whose value is directly linked to the value of its underlying investments. Jupiter Unit Trusts are single priced, which means they have one price for buying and selling.

**VALUE (INVESTMENT STYLE):** Value investing is a style of investing that involves buying shares that appear low in value relative to their history and the company's earnings. The theory is that,

over time, the share's relatively low price will rise to more accurately reflect the true value of the company.

**VOLATILITY:** Measures how much the price of a security moves up or down over a period of time. A stock that experiences big price swings has high volatility, while one which moves up or down in smaller increments has lower volatility.

**YIELD:** A measure of the income return earned on an investment. In the case of a share (equity), the yield is the annual dividend payment expressed as a percentage of the market price of the share. For property, it is the rental income as a percentage of the capital value. For bonds, the yield is the annual interest as a percentage of the current market price. For multi-asset income funds, it would be a combination of some or all of the above types of income.



## IMPORTANT INFORMATION

Past performance is not a guide to future performance. The value of your investment can fall as well as rise, and you may get back less than originally invested. This document is for informational purposes only and is not investment advice. We recommend you discuss any investment decisions with a financial adviser, particularly if you are unsure whether an investment is suitable. Jupiter is unable to provide investment advice. For further information on the fund, including risks, please refer to the Factsheet or Key Investor Information Document, issued by Jupiter Unit Trust Managers Limited in respect of unit trusts and issued by Jupiter Fund Managers Limited in respect of OEICs. Both companies are authorised and regulated by the Financial Conduct Authority.

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